



Vehicle Sales Authority  
of British Columbia

## FEE INCREASE NOTIFICATION

### Administrative fee change for: Dealers, Wholesalers, and Sales Professionals

The Vehicles Sales Authority of British Columbia (VSA) is an independent, not-for-profit corporation. The Provincial Government maintains legislation and regulations that task the VSA with regulating and licensing your sector. We are required by law to recover costs by setting licensing and other fees and charges.

We are notifying you that some of the fees in your sector are changing beginning April 1, 2022. When changing or introducing fees, we are required to consult with you and provide at least thirty (30) days' notice that the fee is changing. We sent out a Fee Review communication on February 17, 2022 providing opportunities for feedback by March 18, 2022. In that communication, we identified that there had not been a fee increase in over 10 years. We also identified why the fees were changing.

Less than 0.001% of the sector provided feedback identifying that they were opposed to a fee increase.

#### **Description of fee changes:**

Our Board of Directors has approved the following fee changes effective April 1, 2022: Dealer, Sales, and other Licensing fees along with course fees will increase ~ 5% per the attached Fee Schedule (Appendix 1). You will also notice that some of our Other Revenue has not increased.

Please see Appendix 1 for a complete listing of fees for the 2022/2023 fiscal year beginning April 1st.



## Appendix 1:

Fee Schedule			
Dealer Licensing	Current Price	New Price	\$ Increase
Motor Vehicles (1 or less)	\$588.00	\$618.00	\$30.00
Motor Vehicles (2 to 5)	\$799.00	\$839.00	\$40.00
Motor Vehicles (6 or more)	\$960.00	\$1,008.00	\$48.00
New Vehicle Dealership	\$3,044.00	\$3,197.00	\$153.00
New RV Dealership	\$3,044.00	\$3,197.00	\$153.00
Leasing Dealer	\$3,044.00	\$3,197.00	\$153.00
Motorcycles & Mopeds/Trailers	\$320.00	\$336.00	\$16.00
New Motorcycle Dealer	\$1,218.00	\$1,279.00	\$61.00
Mopeds Only	\$96.00	\$101.00	\$5.00
Consignment Renewals	\$250.00	\$263.00	\$13.00
Small Dealer : Motorcycles & Mopeds/Trailers	\$898.00	\$943.00	\$45.00
Small Dealer : New Vehicle Dealership	\$2,245.00	\$2,357.00	\$112.00
Wholesaler	\$250.00	\$263.00	\$13.00
Broker Agent	\$100.00	\$105.00	\$5.00
<b>Sales Licensing</b>			
SP Renewals - 1 year	\$150.00	\$158.00	\$8.00
SP Renewals - 2 year	\$135.00	\$142.00	\$7.00
New SP	\$195.00	\$205.00	\$10.00
Re-instatement	\$150.00	\$158.00	\$8.00
New Sales course	\$420.00	\$441.00	\$21.00
CE Course	\$55.00	\$58.00	\$3.00
<b>Other Revenue: no increases</b>			
New Applications Dealers	\$500.00		
Wholesaler Application Fee	\$195.00		
Broker Agent Application Fee	\$150.00		
Location Change	\$250.00		
Name/Director Change	\$150.00		
Extra Permits - Marketing	\$40.00		
SP Re-instatement App Fee	\$45.00		
Late Fees SP - \$30	\$30.00		
Late Fees SP - \$75	\$75.00		
Late Fees Dealer	\$200.00		